



# ATNI-EDC Tribal Opportunity Zone Summit

## Agenda (DRAFT)

Date: **October 29-30**

Location: **Little Creek Casino, Shelton, Washington**

### October 29, 2019

5:00 pm – 7:00 pm	<b>Opening Reception (No-host)</b> <i>Come network and meet individuals that are knowledgeable in Opportunity Zones or interested in knowing more about OZs. Light refreshments will be served.</i>
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### October 30, 2019

8:00 am – 9:00 am	Coffee, Light breakfast
9:00 am – 9:15 am	<b>Welcome and Opening</b>
9:15 am – 9:45 am	<b>Opportunity Zones 101</b> <i>Outlines the mechanics of the OZ Funds mechanism</i>
9:45 am – 10:15 am	<b>OZ in Practice</b> <i>A walk through a project that is using or intends to use Opportunity Funds as one of its financing mechanisms. Session will highlight strategic partnerships, project readiness, and other project financing sources.</i>
10:15 am – 10:30 am	~~~~ Break ~~~~~
10:30 am – 11:30 pm	<b>Investments in Tribal Trust Land and the Legal Landscape</b> <i>This session is intended to answer the question: how does outside investment on trust land work? What are some of the considerations and the mechanics of a deal structure? How do land leases work on trust land?</i>
11:30 pm – 12:45 pm	Lunch
12:45 pm – 1:30 pm	<b>OZ and Tribes (or Project Characteristics)</b> <i>Outlines parameters for project size, readiness, ROI expectations, tribal investment requirements. This session will outline the legal, financial, and administrative considerations of OZs.</i>
1:30 pm – 3:00 pm	<b>Strategies to Attract OZ Investments</b> <i>Where are the Opportunity Funds? How do Tribes package projects to get in front of potential investors? This panel highlights different fund aggregators, and their perspective of a strong investment. Session will include perspectives from an Opportunity Fund, an Investment Firm, a Bank, a CDFI, and a Philanthropic organization of Foundation</i>
3:00 pm – 3:15 pm	~~~~ Break ~~~~~
3:15 pm – 4:00 pm	<b>Resources &amp; Technical Assistance</b> <i>Types of resources and technical assistance available to tribes, and how to find them</i>
4:00 pm – 4:45 pm	<b>Attractive Investments</b> <i>A brief Overview of the kinds of projects that are good for this mechanism, as well as those that are not. This session is designed to be interactive, so come with your project ideas!</i>
4:45 – 5:30	<b>Networking &amp; Connections</b>

### Note

*This is a draft. Session, speakers, and session times are subject to change.*